PARX RACING

# 2016

### Parx 2016 Annual Report to PSHRC and PGCB

Joe Wilson 6/22/2017



Report to the PSHRC and the PGCB from licensee with regards to its efforts to enhance live racing at the licensee's racetrack in accordance with provisions of 1211 (a)(2) of the table games legislation

#### STATE HORSE RACING COMMISSION

#### COMMONWEALTH OF PENNSYLVANIA

Harrisburg, Pennsylvania

Report to the Pennsylvania Gaming Control Board and the Pennsylvania State Horse Racing Commission from licensee with regards to its efforts to enhance live racing at the licensee's racetrack in accordance with provisions of 1211(a)(2) of the table games legislation.

Name of Licensee: Parx Racing

Part I.

Live Attendance

1.

Δ.

#### Total On-Track Attendance Statistics -- daily, monthly, and annually

| Daily     | Attendance |
|-----------|------------|
| 1/1/2016  | 301        |
| 1/2/2016  | 689        |
| 1/3/2016  | 368        |
| 1/4/2016  | 124        |
| 1/5/2016  | 90         |
| 1/6/2016  | 142        |
| 1/7/2016  | 224        |
| 1/8/2016  | 328        |
| 1/9/2016  | 583        |
| 1/10/2016 |            |
| 1/11/2016 | 136        |
| 1/12/2016 | 82         |
| 1/13/2016 | 188        |
| 1/14/2016 | 193        |
| 1/15/2016 | 309        |
| 1/16/2016 | 618        |
| 1/17/2016 | 355        |
| 1/18/2016 | 252        |

| 1/19/2016 | 59    |
|-----------|-------|
| 1/20/2016 | 167   |
| 1/21/2016 | 221   |
| 1/22/2016 | 249   |
| 1/23/2016 |       |
| 1/24/2016 | 115   |
| 1/25/2016 | 117   |
| 1/26/2016 |       |
| 1/27/2016 | 231   |
| 1/28/2016 | 208   |
| 1/29/2016 | 283   |
| 1/30/2016 | 619   |
| 1/31/2016 | 418   |
| 2/1/2016  | 113   |
| 2/2/2016  | 131   |
| 2/3/2016  | 197   |
| 2/4/2016  | 244   |
| 2/5/2016  | 350   |
| 2/6/2016  | 723   |
| 2/7/2016  | 355   |
| 2/8/2016  | 110   |
| 2/9/2016  | 101   |
| 2/10/2016 | 207   |
| 2/11/2016 | 206   |
| 2/12/2016 | 382   |
| 2/13/2016 | 467   |
| 2/14/2016 | 360   |
| 2/15/2016 | 219   |
| 2/16/2016 | 74    |
| 2/17/2016 | 161   |
| 2/18/2016 | 219   |
| 2/19/2016 | 370   |
| 2/20/2016 | 717   |
| 2/21/2016 | 448   |
| 2/22/2016 | 128   |
| 2/23/2016 | 98    |
| 2/24/2016 | 176   |
| 2/25/2016 | 2.27  |
| 2/26/2016 | 420   |
| 2/27/2016 | 1,155 |
| 2/28/2016 | 788   |
| 3/1/2016  | 422   |
| 3/2/2016  | 178   |
| 3/3/2016  | 277   |
|           |       |

| 3/4/2016  | 359   |
|-----------|-------|
| 3/5/2016  | 1,038 |
| 3/6/2016  | 750   |
| 3/7/2016  | 353   |
| 3/8/2016  | 342   |
| 3/9/2016  | 179   |
| 3/10/2016 | 211   |
| 3/11/2016 | 329   |
| 3/12/2016 | 1,100 |
| 3/13/2016 | 783   |
| 3/14/2016 | 341   |
| 3/15/2016 | 241   |
| 3/16/2016 | 205   |
| 3/17/2016 | 203   |
| 3/18/2016 | 350   |
| 3/19/2016 | 968   |
| 3/20/2016 | 619   |
| 3/21/2016 | 292   |
| 3/22/2016 | 295   |
| 3/23/2016 | 165   |
| 3/24/2016 | 190   |
| 3/25/2016 | 434   |
| 3/26/2016 | 1,141 |
| 3/27/2016 | 176   |
| 3/28/2016 | 324   |
| 3/29/2016 | 285   |
| 3/30/2016 | 156   |
| 3/31/2016 | 202   |
| 4/1/2016  | 420   |
| 4/2/2016  | 1,198 |
| 4/3/2016  | 649   |
| 4/4/2016  | 230   |
| 4/5/2016  | 272   |
| 4/6/2016  | 195   |
| 4/7/2016  | 202   |
| 4/8/2016  | 397   |
| 4/9/2016  | 1,025 |
| 4/10/2016 | 646   |
| 4/11/2016 | 254   |
| 4/12/2016 | 241   |
| 4/13/2016 | 243   |
| 4/14/2016 | 189   |
| 4/15/2016 | 363   |
| 4/16/2016 | 983   |
| 1 10/2010 |       |
|           |       |

| 4/17/2016 | 617   |
|-----------|-------|
| 4/18/2016 | 335   |
| 4/19/2016 | 334   |
| 4/20/2016 | 164   |
| 4/21/2016 | 214   |
| 4/22/2016 | 252   |
| 4/23/2016 | 1,013 |
| 4/24/2016 | 634   |
| 4/25/2016 | 317   |
| 4/26/2016 | 344   |
| 4/27/2016 | 171   |
| 4/28/2016 | 154   |
| 4/29/2016 | 425   |
| 4/30/2016 | 846   |
| 5/1/2016  | 634   |
| 5/2/2016  | 273   |
| 5/3/2016  | 264   |
| 5/4/2016  | 184   |
| 5/5/2016  | 216   |
| 5/6/2016  | 706   |
| 5/7/2016  | 4,899 |
| 5/8/2016  | 712   |
| 5/9/2016  | 312   |
| 5/10/2016 | 258   |
| 5/11/2016 | 246   |
| 5/12/2016 | 269   |
| 5/13/2016 | 430   |
| 5/14/2016 | 992   |
| 5/15/2016 | 819   |
| 5/16/2016 | 324   |
| 5/17/2016 | 314   |
| 5/18/2016 | 201   |
| 5/19/2016 | 253   |
| 5/20/2016 | 499   |
| 5/21/2016 | 5,782 |
| 5/22/2016 | 719   |
| 5/23/2016 | 365   |
| 5/24/2016 | 371   |
| 5/25/2016 | 157   |
| 5/26/2016 | 237   |
| 5/27/2016 | 311   |
| 5/28/2016 | 697   |
| 5/29/2016 | 683   |
| 5/30/2016 | 894   |

| 5/31/2016 | 288   |
|-----------|-------|
| 6/1/2016  | 130   |
| 6/2/2016  | 189   |
| 6/3/2016  | 307   |
| 6/4/2016  | 948   |
| 6/5/2016  | 651   |
| 6/6/2016  | 368   |
| 6/7/2016  | 363   |
| 6/8/2016  | 163   |
| 6/9/2016  | 183   |
| 6/10/2016 | 461   |
| 6/11/2016 | 5,235 |
| 6/12/2016 | 614   |
| 6/13/2016 | 362   |
| 6/14/2016 | 347   |
| 6/15/2016 | 162   |
| 6/16/2016 | 278   |
| 6/17/2016 | 351   |
| 6/18/2016 | 957   |
| 6/19/2016 | 953   |
| 6/20/2016 | 398   |
| 6/21/2016 | 361   |
| 6/22/2016 | 176   |
| 6/23/2016 | 162   |
| 6/24/2016 | 337   |
| 6/25/2016 | 814   |
| 6/26/2016 | 745   |
| 6/27/2016 | 345   |
| 6/28/2016 | 329   |
| 6/29/2016 | 153   |
| 6/30/2016 | 237   |
| 7/1/2016  | 441   |
| 7/2/2016  | 835   |
| 7/3/2016  | 842   |
| 7/4/2016  | 842   |
| 7/5/2016  | 344   |
| 7/6/2016  | 172   |
| 7/7/2016  | 234   |
| 7/8/2016  | 328   |
| 7/9/2016  | 899   |
| 7/10/2016 | 674   |
| 7/11/2016 | 373   |
| 7/12/2016 | 414   |
| 7/13/2016 | 156   |

| 7/14/2016 | 184   |
|-----------|-------|
| 7/15/2016 | 333   |
| 7/16/2016 | 962   |
| 7/17/2016 | 717   |
| 7/18/2016 | 395   |
| 7/19/2016 | 402   |
| 7/20/2016 | 156   |
| 7/21/2016 | 177   |
| 7/22/2016 | 455   |
| 7/23/2016 | 938   |
| 7/24/2016 | 775   |
| 7/25/2016 | 212   |
| 7/26/2016 | 355   |
| 7/27/2016 | 176   |
| 7/28/2016 | 226   |
| 7/29/2016 | 413   |
| 7/30/2016 | 1,003 |
| 7/31/2016 | 791   |
| 8/1/2016  | 357   |
| 8/2/2016  | 319   |
| 8/3/2016  | 204   |
| 8/4/2016  | 219   |
| 8/5/2016  | 341   |
| 8/6/2016  | 928   |
| 8/7/2016  | 716   |
| 8/8/2016  | 512   |
| 8/9/2016  | 350   |
| 8/10/2016 | 180   |
| 8/11/2016 | 226   |
| 8/12/2016 | 362   |
| 8/13/2016 | 540   |
| 8/14/2016 | 356   |
| 8/15/2016 | 187   |
| 8/16/2016 | 93    |
| 8/17/2016 | 301   |
| 8/18/2016 | 285   |
| 8/19/2016 | 343   |
| 8/20/2016 | 700   |
| 8/21/2016 | 421   |
| 8/22/2016 | 208   |
| 8/23/2016 |       |
| 8/24/2016 | 241   |
| 8/25/2016 | 228   |
| 8/26/2016 | 310   |
|           |       |

| 8/27/2016   | 741    |
|-------------|--------|
| 8/28/2016   | 325    |
| 8/29/2016   | 174    |
| 8/30/2016   | 89     |
| 8/31/2016   | 190    |
| 9/1/2016    | 254    |
| 9/2/2016    | 346    |
| 9/3/2016    | 1,310  |
| 9/4/2016    | 882    |
| 9/5/2016    | 1,570  |
| 9/6/2016    | 333    |
| 9/7/2016    | 116    |
| 9/8/2016    | 223    |
| 9/9/2016    | 365    |
| 9/10/2016   | 853    |
| 9/11/2016   | 560    |
| 9/12/2016   | 292    |
| 9/13/2016   | 292    |
| 9/14/2016   | 180    |
| 9/15/2016   | 198    |
| 9/16/2016   | 264    |
| 9/17/2016   | 873    |
| 9/18/2016   | 543    |
| 9/19/2016   | 298    |
| 9/20/2016   | 388    |
| 9/21/2016   | 180    |
| 9/22/2016   | 215    |
| 9/23/2016   | 435    |
| 9/24/2016   | 12,578 |
| 9/25/2016   | 518    |
| 9/26/2016   | 309    |
| 9/27/2016   | 345    |
| 9/28/2016   | 147    |
| 9/29/2016   | 154    |
| 9/30/2016   | 261    |
| 10/1/2016   | 751    |
| 10/2/2016   | 506    |
| 10/3/2016   | 395    |
| 10/4/2016   | 342    |
| 10/5/2016   | 158    |
| 10/6/2016   | 198    |
| 10/7/2016   | 293    |
| 10/8/2016   | 886    |
| 10/9/2016   | 478    |
| 10/ 5/ 2010 | 470    |
|             |        |

| 10/10/2016 | 503   |
|------------|-------|
| 10/11/2016 | 419   |
| 10/12/2016 | 160   |
| 10/13/2016 | 271   |
| 10/14/2016 | 322   |
| 10/15/2016 | 869   |
| 10/16/2016 | 546   |
| 10/17/2016 | 391   |
| 10/18/2016 | 346   |
| 10/19/2016 | 195   |
| 10/20/2016 | 169   |
| 10/21/2016 | 320   |
| 10/22/2016 | 843   |
| 10/23/2016 | 592   |
| 10/24/2016 | 416   |
| 10/25/2016 | 345   |
| 10/26/2016 | 203   |
| 10/27/2016 | 214   |
| 10/28/2016 | 302   |
| 10/29/2016 | 796   |
| 10/30/2016 | 565   |
| 10/31/2016 | 363   |
| 11/1/2016  | 433   |
| 11/2/2016  | 147   |
| 11/3/2016  | 186   |
| 11/4/2016  | 680   |
| 11/5/2016  | 3,034 |
| 11/6/2016  | 539   |
| 11/7/2016  | 357   |
| 11/8/2016  | 361   |
| 11/9/2016  | 191   |
| 11/10/2016 | 159   |
| 11/11/2016 | 325   |
| 11/12/2016 | 734   |
| 11/13/2016 | 471   |
| 11/14/2016 | 351   |
| 11/15/2016 | 303   |
| 11/16/2016 | 148   |
| 11/17/2016 | 195   |
| 11/18/2016 | 282   |
| 11/19/2016 | 844   |
| 11/20/2016 | 258   |
| 11/21/2016 | 134   |
| 11/22/2016 | 301   |

| 11/23/2016 | 254 |
|------------|-----|
| 11/24/2016 | 132 |
| 11/25/2016 | 384 |
| 11/26/2016 | 819 |
| 11/27/2016 | 524 |
| 11/28/2016 | 305 |
| 11/29/2016 | 219 |
| 11/30/2016 | 160 |
| 12/1/2016  | 201 |
| 12/2/2016  | 323 |
| 12/3/2016  | 813 |
| 12/4/2016  | 608 |
| 12/5/2016  | 277 |
| 12/6/2016  | 269 |
| 12/7/2016  | 176 |
| 12/8/2016  | 202 |
| 12/9/2016  | 323 |
| 12/10/2016 | 739 |
| 12/11/2016 | 434 |
| 12/12/2016 | 280 |
| 12/13/2016 | 263 |
| 12/14/2016 | 165 |
| 12/15/2016 | 188 |
| 12/16/2016 | 310 |
| 12/17/2016 | 541 |
| 12/18/2016 | 303 |
| 12/19/2016 | 68  |
| 12/20/2016 | 312 |
| 12/21/2016 | 168 |
| 12/22/2016 | 139 |
| 12/23/2016 | 330 |
| 12/24/2016 | -   |
| 12/26/2016 | 831 |
| 12/27/2016 | 328 |
| 12/28/2016 | 211 |
| 12/29/2016 | 231 |
| 12/30/2016 | 377 |
| 12/31/2016 | 751 |

Total

171,331

| Monthly | Attendance |
|---------|------------|
| Jan-16  | 7,669      |
| Feb-16  | 9,489      |
| Mar-16  | 12,908     |
| Apr-16  | 13,377     |
| May-16  | 23,309     |
| Jun-16  | 17,079     |
| Jul-16  | 15,224     |
| Aug-16  | 10,446     |
| Sep-16  | 25,282     |
| Oct-16  | 13,157     |
| Nov-16  | 13,230     |
| Dec-16  | 10,161     |
| TOTAL   | 171,331    |
| Annual  | Attendance |
| 2016    | 171,331    |

#### В.

The grandstand haw a complete renovation in 2010 when Philadelphia Park was renamed Parx Racing. The finest finishes available were used including Santa Cecilia granite and Tineo wood throughout. Outside we have the picnic grove with umbrella tables, benches, picnic tables, restrooms and a playground for kids. There are four pavilions with televisions and two of them are equipped with wagering terminals. The apron is filled with park benches, picnic tables and also has a mobile wagering trailer complete with six teller machines. The all-weather paddock has restrooms, flat screen televisions and a trainer's viewing lounge. The carpeted first floor is abundant with wagering and information terminals where guests can place wagers and access information from tracks around the world. There are two lounges with monitor walls and the Finish Line bar with wrap around televisions and high top tables and chairs. There are two rows of granite topped handicapping carrels complete with televisions and Tiny Tims overlooking the apron of the racetrack. There is a VIP room on this floor with carrels, tables and televisions that also overlooks the racetrack. The Cotillion Room, which is our group room, is adjacent to the VIP room and can accommodate large or

small groups. It has wagering terminals, televisions and an outdoor fenced-in patio with furniture. The Finish Line Café and Horsemen's Lounge offer casual dining complete with personal televisions and Tiny Tims. The Paddock Grille has high top tables and offers a variety of menu choices highlighted, of course, by Philly cheesesteaks. Behind the Grille is a monitor wall that replays all of the races at Parx and also displays each of the four tower cameras. The third floor has the Parx Poker Room and the Racing Clubhouse. The clubhouse has a full bar, mutuel line, monitor walls, self-service machines and table with televisions and wagering terminals. You enter the clubhouse restaurant through the Parx Racing Hall of Fame which boasts a bronze sculpture of Parx Racing's own Smarty Jones. The restaurant has televisions, wagering terminals and windows overlooking the racetrack. The clubhouse is also used for groups from twenty to over three hundred. We host business luncheons, parties, formal dinners and even wedding receptions.

#### C.

One entrance off of Street Road is named Racetrack Drive and has a monument sign with the Parx racing horse logo. The racetrack is a separate building form the main casino and there are numerous way finding signs, along all roadways, guiding guests to their desired location. All of the major roads have signage and billboards directing guests to Parx Casino and Racing. There is a fifty-five foot screen on the front of the grandstand which advertises upcoming events. There is more than adequate signage, including video signage, throughout the building.

#### D.

In January of 2016, we installed a new "rider protection" rail. This safety rail is used by all of the top tracks in the country. We also rebuilt the tunnel leading from the official's lot to the grandstand. The final two new barns were built bringing the total to 33. Trees were also planted between each barn. This completed a \$35,000,000 backstretch renovation project.

#### 2.

#### A. B.

Parx racing is promoted through all available media outlets including television, e-mail, newsprint, radio, direct mail, program ads, video signage, Facebook and Twitter. We market all big race days such as Triple Crown races, Smarty Jones' Day, PA Derby/Cotillion and Breeder's Cup as well as all holidays. All of these days feature free family fun including face painting, pony rides, moon bounces, etc. Live music is included on most days in the picnic grove along with local radio stations and special handicapping seminars with fan friendly handicapper "Hudg", who sets up a tent complete with television and wagering terminals to teach newcomers how to make selections and wager. Parx the horse can also be seen on these days conducting the traditional jockey tee shirt toss after every race. Giveaways in 2016 included a Parx Racing can koozie on Memorial Day, a Parx Racing messenger bag on Labor Day and the customary PA Derby hat on our big day.

In 2016, we again partnered with the PTHA to produce a 90 minute high definition live broadcast of the PA Derby / Cotillion on Comcast. The show was hosted again by nationally acclaimed Laffit Pincay III, local sports talent Dick Jerardi, Caton Bredar and NYRA's Maggie Wolfendale. Comcast Sportsnet promoted this heavily throughout the week. Parx also produced and ran our own television ad leading up to the PA Derby.

Guests use their Player Rewards cards to earn points that can be redeemed for programs, racing forms, food and beverage, souvenirs, etc. All of these events and promotions will continue and be added to in 2017. (See attached examples of ads, e-mails, billboards and marketing materials).

#### C.

In 2017 we will be refinishing the tunnel that was re-constructed in 2016. We are also making aesthetic improvements throughout the property.

#### Part II. Handle

1.

A and B

#### 2016 Handle Wagered on Parx Live Racing

| Location                                  | Handle               |
|---|----------------------|
| 1 On-track                                | \$10,448,536         |
| 2 Off-track                               | \$3,818,839          |
| 3 Account wagering                        | \$1.938.836          |
| 4 Other guest<br>locations                | \$212,797,514        |
| Grand Total Wagers On Parx Live<br>Racing | <u>\$229,003,725</u> |

#### 2016 Handle Wagered on Other Races Simulcast To Parx

| Location                               | Handle       |
|--|--------------|
| 1 Track                                | \$33,325,899 |
| 2 Off Track                            | \$69,648,026 |
| 3 Account Wagering                     | \$26,761,376 |
| Grand Total Wagered On Other<br>Track2 | 129,735,300  |

All of the above marketing activities are intended to draw more people to the track, thereby increasing live and simulcast handle. After running a 16 day Fall Festival in 2016, we agreed with our horsemen to run 170 days with a combination of 3 and 4 day weeks. Because of this, we did not take a long winter break. Our average field size increased once again to 7.96 for the year.

#### Part III.

#### Native Breeding Industry

1.

#### 2016 PA-Breds - By the Numbers

#### A.B.C.

In 2016, 828 Registered Pennsylvania Breds participated at Parx Racing, winning 393 of the 1,441 races run (27%).

The PA-Bred horses earned \$19,484,632 of the \$58,745,788 distributed (33%).

The PA-Bred horses accounted for 3,788 starts of the total 11,467 for the year (33%)

117 Races of the 1,441 races run were restricted to PA-Breds (8%)

Average field size Open (7.97) vs. PA Bred closed races (7.85)

#### 2016 – Restricted PA-Bred Races

In 2016, 117 races were run as restricted PA-Bred races totaling \$5,465,000 in purse money. 10 were stakes races, 2 were handicaps, all others were restricted in the condition book or became closed when 8 or more registered PA-Breds were entered by statute.

In 2016 all PA-Bred stakes carried an additional 25% to the first three finishers if they were PA-Sired. This will continue in 2017 along with the 40% owner bonus in open races and a full calendar of restricted races.

#### Part IV.

Class

1.

Menu of races in 2016

| TYPE OF RACE      | # of Races             | # of Starters     | <b>Purses Paid</b> | Avg. Purse<br>\$207,500 |  |
|-------------------|------------------------|-------------------|--------------------|-------------------------|--|
| STAKES            | 30                     | 212               | \$6,225,000        |                         |  |
| HANDICAPS         | 2                      | 20                | \$200,000          | \$100,000               |  |
| ALLOWANCE         | 173                    | 1318              | \$9,049,000        | \$52,306                |  |
| ALLOWANCE OPT CLM | 87                     | 649               | \$4,877,000        | \$56,057                |  |
| MAIDEN            | 102                    | 814               | \$5,113,000        | \$50,127                |  |
| STARTER ALLOWANCE | 79                     | 616               | \$3,136,000        | \$39,696                |  |
| CLAIMING          | 121                    | 21 952 \$3,798,00 |                    | \$31,388                |  |
| MAIDEN CLAIMING   | IDEN CLAIMING 221 1833 |                   | \$5,891,000        | \$26,656                |  |
| BEATEN CLAIMING   | 577                    | 4674              | \$14,094,000       | \$24,426                |  |
| WAIVER CLAIMING   | 4                      | 28                | \$105,000          | \$26,250                |  |

2.

Parx runs twelve stakes races each year along with ten to twelve PA Bred stakes. Eight of the twelve stakes are graded including six GIII's, one GII and one GI. Due to the recent tremendous success of the Pennsylvania Derby, the American Graded Stakes Committee has upgraded the PA Derby to GI status for 2017. For the second time in

three years, the PA Derby had the Kentucky Derby, Preakness Stakes and Haskell winner in the race. The first three finishers in the KY Derby were represented with Nyquist, Exaggerator and Gun Runner. Chad Brown's Connect was victorious. The Cotillion contained the top three year old fillies in the world. Acorn winner Carina Mia, Kentucky Oaks winner Cathryn Sophia (trained by John Servis and owned by Chuck Zacney) and the eventual winner Songbird. Songbird was undefeated and had one six GI races coming in. These two races have included past participants such as California Chrome, Bayern, Will Take Charge, Untapable and Close Hatches to name a few.

On September 3rd, we had Pennsylvania's Day at the Races, featuring a full card of PA Bred races including seven \$100,000 stakes races. Over 400 PHBA members attended and participated in the event.

Next was Labor Day on September 5<sup>th</sup>, featuring the Turf Monster GIII, The Greenwood Cup GIII, The Smarty Jones GIII and The Turf Amazon. All guests received a Parx Racing messenger bag.

Next up, on September 10<sup>th,</sup> was Owner's Appreciation Day which featured the \$200,000 PTHA President's Cup (L). More than 350 Owners and Trainers attended this special day of racing and hospitality.

September 24<sup>th</sup> followed with the highlight of Parx Racing, the \$300,000 Gallant Bob GIII, the \$1,000,000 PA Derby GII and the \$1,000,000 Cotillion GI. All fans received the traditional PA Derby hat. As mentioned above, this day included the best three year old colts and fillies in the country. We are very much looking forward to the 2017 edition.

#### Part V.

#### Residence

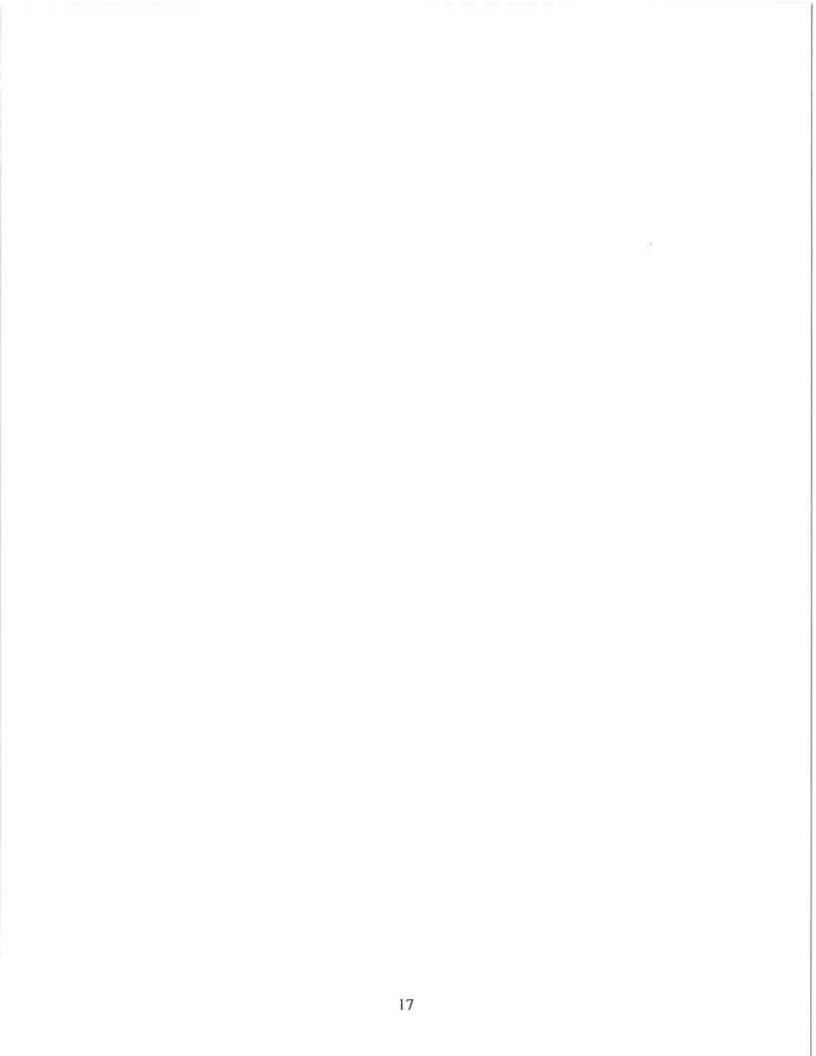
1.

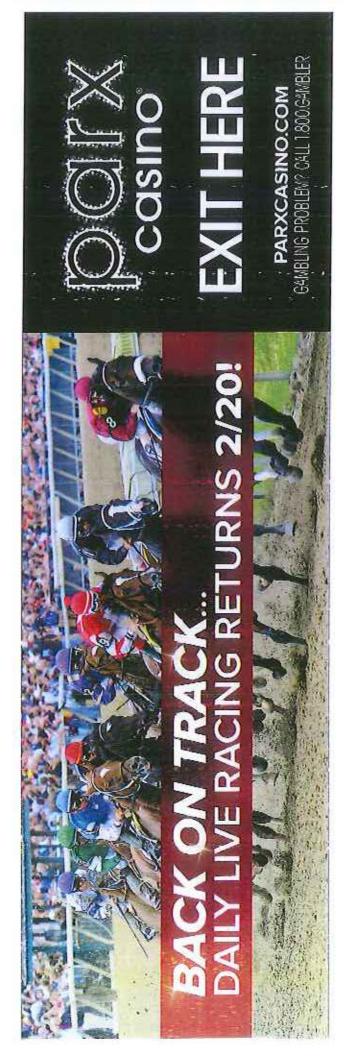
Of the 118 trainers stabled at Parx Racing, 78 permanently reside in Pennsylvania (64%)

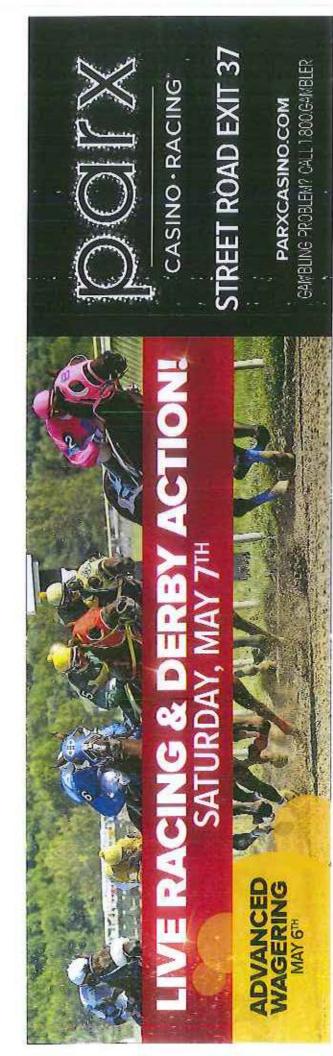
Of the 1.558 active bookkeeper accounts, 379 were Pennsylvania residents (24%) of which they earned \$18,173,582 of the \$58,745,788 distributed (31%)

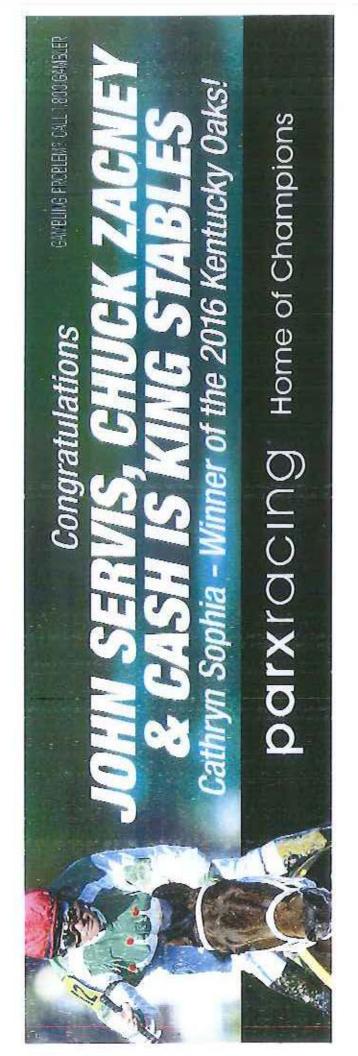
2.

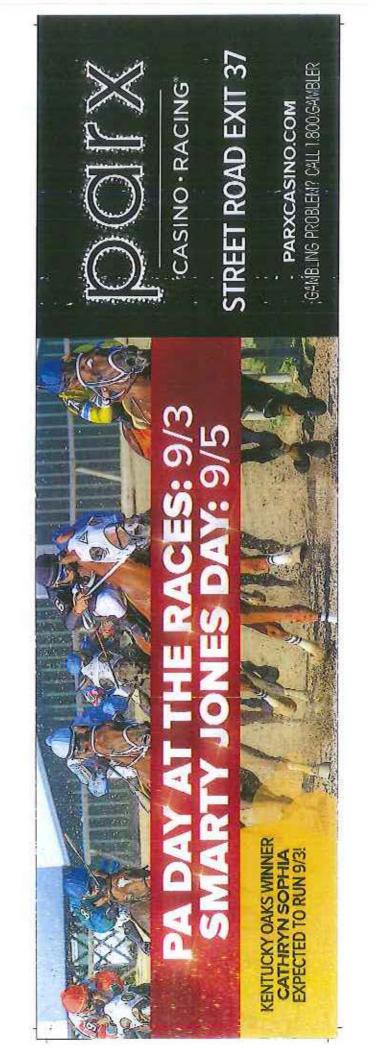
Pennsylvania continues to have the best state bred program in the country. The PHBA is very active in showcasing the PA bred program with Parx and enticing people to move or grow their operation in PA.

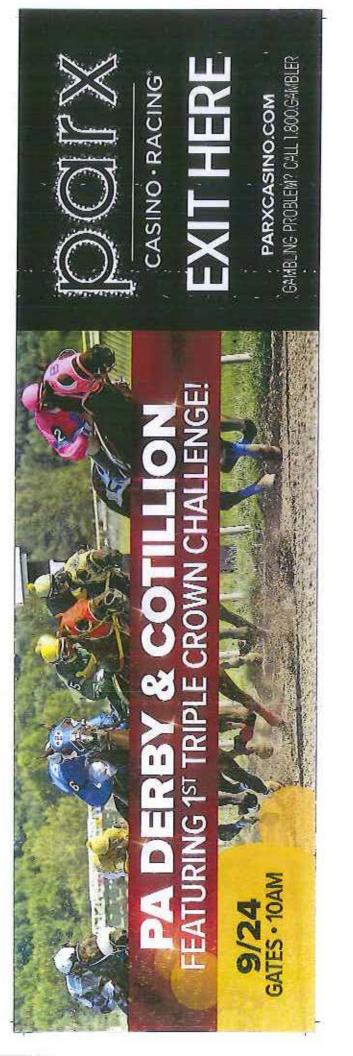














Get lucky in no time.



FRIDAY, FEBRUARY 19 5PM Mile Zero 9:30PM The Rockets 10PM DJ Paul Desisto

SATURDAY, FEBRUARY 20 SPM The Hoovers 930PM Stellar Mojo 10PM DJ Eric Vanderslice

SUNDAY, FEBRUARY 21 5PM Greg Farnese & The Tom Adams Trio

Visit parxcasino.com/calendar for full schedule.



FRIDAY, MARCH 4 • 7PM

Space is limited. Visit parxcasino.com/events to reserve.



FRIDAY, FEBRUARY 20 12PM – 8PM

Post using #ParxPets to Twitter, Instagram or Facebook and Parx will donate \$1 for each post to PAW IT 4WARD FOUNDATION! Show us your post at the Xclub on 2/20 for \$10 free slot play!\*

# parxracing® BACK ON TRACK!

FOR

Dally live racing returns February 27!

Visit parxracing.com for schedule, Simulcast open daily, neon – midnight,

PARXEASINO.COM - () )

\*ONE FREE SLOT PLAY OF ER PER PERSON. POSTS MUST BE ON TWITTER, INSTAGRAM OR FACEBOOK, THIS PROMOTION IS IN NO WAY SPONSORED, ENDORSED OR ADMINISTERED BY OR ASSOCIATED WITH TWITTER, INSTAGRAM OR FACEBOOK, MANAGEMENT IS NOT RESPONSIBLE FOR MISKEYED INFORMATION AND HAS THE RIGHT TO CHANGE OR CANCEL THIS PROMOTION AT ANY TIME WITHOUT NOTICE. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME. MUST BE PRESENT TO WIN, VISIT XCLUB FOR ADDITIONAL DETAILS, RULES AND REGULATIONS GAMBLING PROBLEM? CALL 1, 800 GAMBLER

#### EVERY THURSDAY IN FEBRUARY

Earn 60 entries to play & win instant free slot play prizes up to \$1,000 or the grand prize, \$250,000 CASH!



Get lucky in no time.



#### FRIDAY, APRIL 29

5PM Jameson Brothers 9 30PM Drop Dead Sexy 10PM DJ Paul Desisto

SATURDAY, APRIL 30 4PM Big Whiskey 930PM JJ Rupp 10PM DJ Eric Vanderslice

SUNDAY, MAY 1 SPM Showcase Sunday

THURSDAY, MAY 5 9PM Latin Night

#### FRIDAY, MAY 6

5PM Adams Wilson 9:30PM The Rockets 10PM DJ Paul Desisto

#### SATURDAY, MAY 7

5PM Tuesday's Gone 9.30PM Johnny Drama 10PM DJ Eric Vanderslice

Visit parxcasino.com/calendar for full schedule.

## ★ PARX CASINO® IS PROUD TO SUPPORT ★

INTERNATIONAL FIREFIGHTERS' DAY WEDNESDAY, MAY 4 Honoring all first responders: Firefighters, Police & EMS

> NATIONAL NURSES DAY FRIDAY, MAY 6 Honoring all nurses

Visit Parx on these days for a complimentary sandwich & soft drink, PLUS \$10 free slot play!\*

#### DORX TO CINO KENTUCKY DERBY ACTION!

SATURDAY, MAY 7 GATES OPEN 10AM

Live racing, food & drink specials, free admission and family fun in the Picnic Grovel

**ADVANCED WAGERING AVAILABLE MAY 61** 

PARXCASINO.COM . (f) () ....

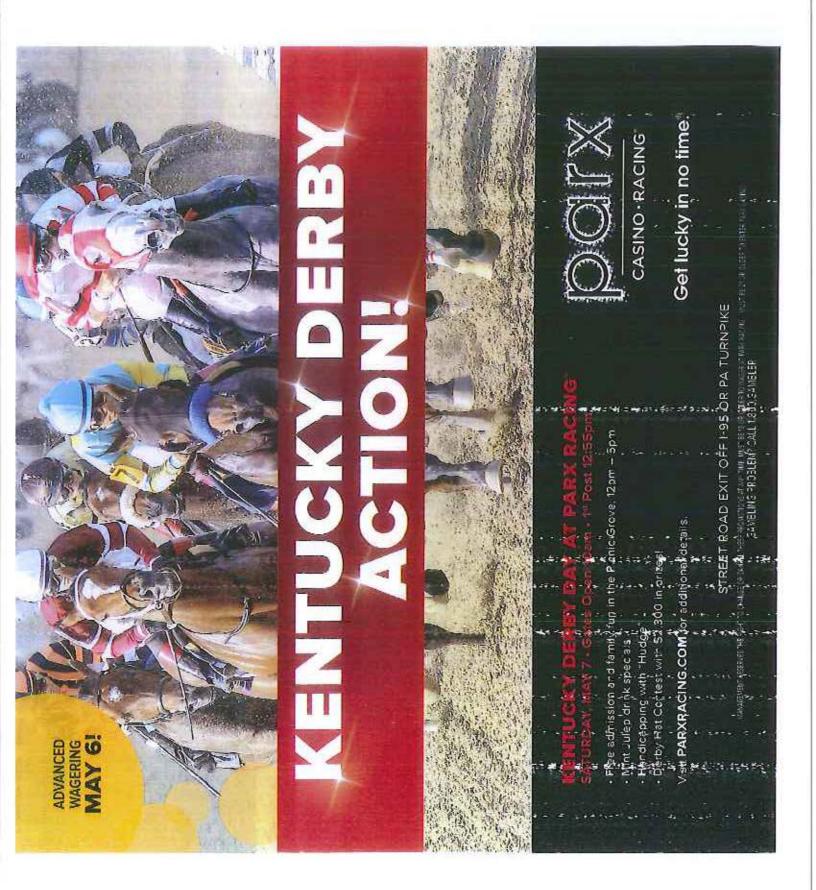
#### MOTHER'S DAY TOM JONES TRIBUTE SHOW

SUNDAY, MAY 8 • 4PM & 7PM

Tickets on sale now for an unforgettable performance featuring the Tom Jones Clone, Harmik!

Visit parxcasino.com/events for details & tickets.

\*SHOW YOUR EMPLOYEE/VOLUNIEER ID CARD AT THE XCLUB BOOTH ON YOUR RESPECTIVE DAY TO REDEEM. FOOD OFFER VALID NOON TO TOPM EACH DAY, FREE SLOT PLAY OFFER VALID 8AM TO MIDNIGHT, MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME. MUST BE PRESENT TO WIN. VISIT XCLUB FOR ADDITIONAL DETAILS, RULES AND REGULATIONS, GAMBLENC PROBILEM? CALL 1, 800, GAMBLER







# POIRX

Get lucky in no time.



FRIDAY, MAY 27 5PM Tube Top Mama 9:30PM Don't Call Me Francis 10PM DJ Paul Desisto

SATURDAY, MAY 28 5PM Second Time Around Band 9:30FM Shot of Southern 10PM DJ Eric Vanderslice

SUNDAY, MAY 29 5PM Steve Cofield & Sweet

THURSDAY, JUNE 2 9PM Latin Night

FRIDAY, JUNE 3 5PM Brian Dean Moore Band 930PM Amish Outlaws 10PM DJ Paul Desisto

#### SATURDAY, JUNE 4

5PM Ragtag Rebels 9:30PM Fish Out of Water 10PM DJ Eric Vanderslice

Visit parxcasino.com/calendar for full schedule.



#### SUNDAY, MAY 29 3:30PM - 8PM

Earn entries all weekend for your chance to win.\*

Prizes range from \$500 free slot play to \$5,000 cash!

#### MEMORIAL DAY AT **PATX** TACING

MONDAY, MAY 30 GATES OPEN 11AM 1ST POST 12:55PM

And they're off... join us for a day of thrilling live racing, excilement & free family fun in the Picnic Grovel

Visit parxracing.com for details.

# THURSDAYS

EVERY THURSDAY IN JUNE 2PM - 10PM

Earn 40 entries to redeem a mystery free slot play game cent. Top prize #5:0001 ROBERT ERIC'S TRIBUTE TO THE PIANO MAN A SPECIAL FATHER'S DAY SHOW SUNDAY, JUNE 19 • 5PM – 8PM

> Tickets on sale now! parxcasino.com/events

#### PARXCASINO.COM

\*EARNING PERIOD BEGINS AT 6AM ON 5/27/16 THROUGH 7: 15PM ON 5/29/16. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME. MUST BE PRESENT TO WIN VISIT XCLUB FOR ADDITIONAL DETAILS. RULES AND REGULATIONS. GAMBLING PROBLEM? CALL 1.800. GAMBLER

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Get lucky in no time?



FRIDAY, JUNE 10 5PM Stems and Seeds 9:30PM The Rockets 10PM DJ Paul Desisto

SATURDAY, JUNE 11 5PM Raised on Radio 930PM GoodMan Fiske 10PM DJ Eric Vanderslice

SUNDAY, JUNE 12 3PM Showcase Sunday

THURSDAY, JUNE 16 9PM Latin Night

FRIDAY, JUNE 17 5PM Dirty Jersey 9:30PM Drop Dead Sexy 10PM DJ Eric Vanderslice

Visit parxcasino.com/calendar for full schedule.

#### ROBERT ERIC'S TRIBUTE TO THE PIANO MAN A SPECIAL FATHER'S DAY SHOW

SUNDAY, JUNE 19 5PM - 8PM

Tickets only \$25 per person! Visit parxcasino.com/events, to reserve.

# BELMONT STAKES ACTION

#### SATURDAY, JUNE 11 GATES OPEN 10AM • 1ST POST 12:55PM

Free admission and family fun in the Picnic Grove 12pm – 5pm
 Handicapping with "Hudge"
 Jockey T Shirt Toss

Visit parxracing.com for details.

ADVANCED WAGERING AVAILABLE JUNE 10!

# MEGA

#### FUN IN THE SUN THURSDAYS

EVERY THURSDAY IN JUNE 2PM - 10PM

Earn 40 entries to redeem a mystery free slot play game card. Top prize \$5,000!

#### SPIN THE MEGA WHEEL & WIN!

SUNDAY, JUNE 12 12PM - 8PM

Earn 100 entries to play. Prizes vary from \$50 to \$500 free slot play!

#### INDIAN MOTORCYCLE SWEEPSTAKES

SUNDAY, JUNE 19 • 3PM - 8PM

Earn entries now – Father's Day for your chance to ride home on a 2016 Indian Scout Sixty!

PARXCASINO.COM . ()

MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME. MUST BE PRESENT TO WIN. VISIT XCLUB FOR ADDITIONAL DETAILS, RULES AND REGULATIONS, GAMBI ING PROBLEM? CALL 1, 800, GAMBLER LIVE MUSIC (BTHAT

Get lucky in no time.

casino

#### **DOTXIOCING** JULY 4<sup>TH</sup> FESTIVITIES GATES OPEN 11AM

1ST POST 12:55PM

Enjoy a thrilling day at the races! Free admission, family fun and live music in the Picnic Grove, 1pm – 4pm.

Visit parxracing.com for details.

FRIDAY, JUNE 24 5PM Vince Sasso Band 9:30PM Split Decision 10PM DJ Paul Desisto

SATURDAY, JUNE 25 5PM Sensational Soul Cruisers 9:30PM LeCompt 10PM DJ Eric Vanderslice

SUNDAY, JUNE 26 SPM In The Cut Band

FRIDAY, JULY 1 5PM Waterfall 9:30PM Shot of Southern 10PM DJ Paul Desisto

SATURDAY, JULY 2 SPM The Dirty Mac 9:30PM The Exceptions 10PM DJ Eric Vanderslice

SUNDAY, JULY 3 SPM Smooth Edge Band

FRIDAY, JULY 8 5PM Extreme Measures 9:30PM Bigg Romeo 10PM DJ Eddie Tully

VISIT PARXCASINO.COM/CALENDAR FOR FULL LISTING!

#### YELLOW BRICK ROAD, A TRIBUTE TO ELTON JOHN

SUNDAY, JULY 10 5PM - 8PM

Tickets only \$25 per person! Visit parxcasino.com/events to reserve.

PARXCASINO.COM · 🕣 👁

MAN GEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME, VISIT XCLUB FOR ADDITIONAL DETAILS, MUST BE 21 OR OLDER TO ENTER PARX CASINO, ENTERTAINMENT SCHEDULE SUBJECT TO CHANGE, GAMBLING PROBLEM? CALL 1, SCO.GAMBLER





#### NATIONAL DOG DAY AT PARX CASINO

Post using #ParxPups to Twitter, Instagram or Facebook and Parx will donate \$1 for each post to Diamonds in the Ruff Dog Rescue!

Show us your post at the Xclub on August 26 from 2pm – 10pm for \$10 free slot play!\*

#### FRIDAY, AUGUST 26

COMING

UP AT

5PM Big Chill 9:30PM Bigg Romeo 10PM DJ Paul Desisto

#### SATURDAY, AUGUST 27

SPM Waterfall 930PM Stealing Savanah & Stealing Neil 10PM DJ Eric Vanderslice

SUNDAY, AUGUST 28 SPM Brett Jolly

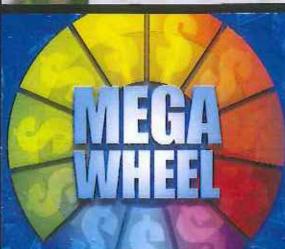
#### FRIDAY, SEPTEMBER 2

5PM Xclusive R&B Band 9:30PM The BSTREETBAND 10PM DJ Paul Desisto

SATURDAY, SEPTEMBER 3 5PM Plush 930PM Digital Getdown 10PM DJ Eric Vanderslice

SUNDAY, SEPTEMBER 4 5PM Uptown Band

Visit parxcasino.com/calendar for full schedule.



#### SPIN THE MEGA WHEEL & WIN

SUNDAY, AUGUST 28

Earn 100 entries to play. Prizes vary from \$50 to \$500 free slot play!

#### LABOR DAY WEEKEND LIVE RACING

PA DAY AT THE RACES SATURDAY, SEPTEMBER 3 entucky Oaks winner Cathryn Sophia expected to run!

SMARTY JONES DAY

PARXCASINO.COM .... (f) (9) .....

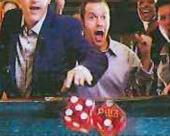
\*ONE FREE SLOT PLAY OFFER PER PERSON. POSTS MUST BE DISPLAYED ON TWITTER, INSTAGRAM OR FACEBOOK. THIS PROMOTION IS IN NO WAY SPONSORED, ENDORSED OR ADMINISTERED BY OR ASSOCIATED WITH TWITTER, INSTAGRAM OR FACEBOOK. MANAGEMENT IS NOT RESPONSIBLE FOR MISKEYED INFORMATION AND HAS THE RIGHT TO CHANGE OR CANCEL THIS PROMOTION AT ANY TIME WITHOUT NOTICE. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME MUST BE PRESENT TO WIN. VISIT, XCLUB FOR ADDITIONAL DETAILS, BULES AND REGULATIONS, GAMBLING PROBLEM? CALL 1, 800, CAMBLER



# 5:35 PM: THRILLING PA DERBY RACING 5:52 PM: NON-STOP GAMING ACTION!









Live thoroughbred racing and free family fun featuring two \$1 Million graded stakes races!

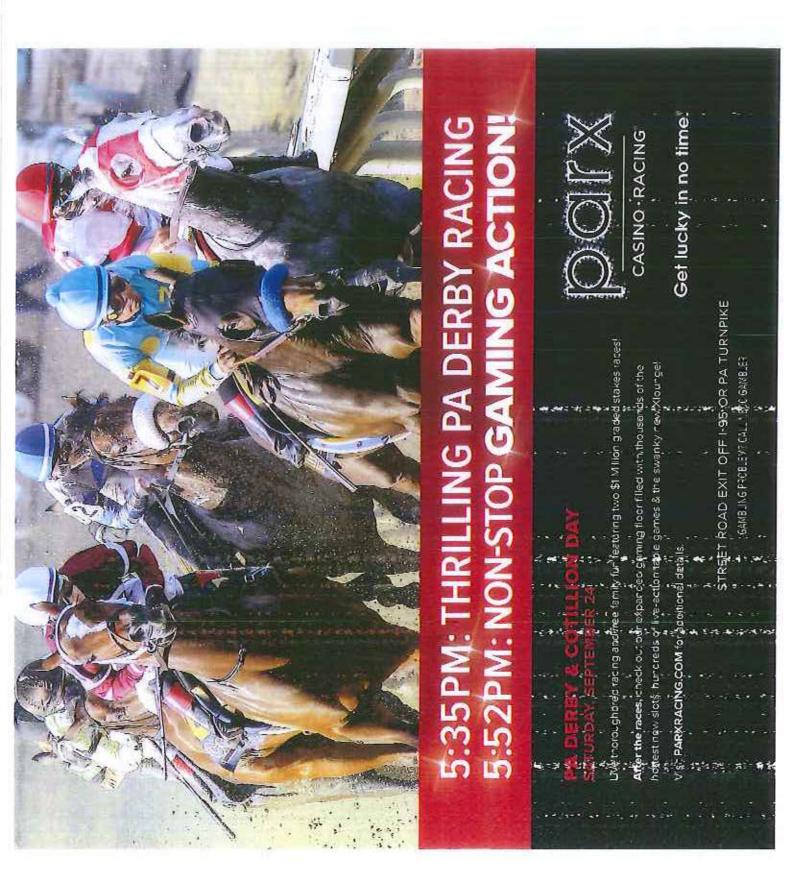
After the races, check out our expanded gaming floor filled with thousands of the প্রান্দির্ভা নির্দান্ত বিহার নিয়ানাদেন্দ্রে স্রামিট র্বেটার্কা চেচার টারানিরস্থনীয় প্রান্দের্গ নির্ভাগির্বা আ

Visit PARXRACING.COM for additional details.

DORX

CASINO · RACING Get lucky in no time.

STREET ROAD EXIT OFF 1-95 OR PA TURNPIKE GAMBLING PROBLEM? CALL 1.800.GAMBLER





Get lucky in no time.



FRIDAY, SEPTEMBER 23 5PM Go HAM 9.30PM Don't Call Me Francis 10PM DJ Paul Desisto

SATURDAY, SEPTEMBER 24 5PM Big Whiskey 9:30PM John Eddie 10PM DJ CAPPS

SUNDAY, SEPTEMBER 25 5PM The Intrigues

WEDNESDAY, SEPTEMBER 28

BPM Conklin's Comedy Night

THURSDAY, SEPTEMBER 29 9PM Latin Night

FRIDAY, SEPTEMBER 30 5PM Vince Sasso Band 9:30PM Bigg Romeo 10PM DJ Paul Desisto

SATURDAY, OCTOBER 1 9:30PM Jameson Celtic Rock 10PM DJ Eric Vanderslice

SUNDAY, OCTOBER 2 5PM Showcase Sunday

Visit parxcasino.com/calendar for full schedule.

### PENNSYLVANIA DERBY DAY AT parxrocing

#### SATURDAY, SEPTEMBER 24 · GATES OPEN 10AM

A thrilling day at the races featuring • \$1 Million PA Derby (GII) •\$1 Million Cotillion (GI)

Enjoy free admission, family fun, live entertainment & more in the Picnic Grove! Plus, souvenir PA Derby Hat giveaway!\*

#### SA MILLION DOINX LOUTO BOARD GAME

#### BIG PLAY GIVEAWAY

SUNDAY, SEPTEMBER 25 4:25PM

\$100 free slot play winner selected for every point the home team scores!

#### PLAY DAILY THRU SEPTEMBER 23

Earn game cards each day and win free slot play!

> Collect all 20 unique game cards to win \$50,000 CASH!

DROP & WIN THURSDAY, SEPTEMBER 29 2PM – 12AM

Earn 80 entries to play.

Prizes vary from \$35 to \$500 free slot play!

PARXCASINO,COM .

\*ESTIMATED FREE SLOT PLAY TOTAL (NOT GUARANTEED). REDEEM UP TO 3 GAME CARDS PER DAY 9/5/16 -9/22/16; REDEEM UP TO 6 GAME CARDS ON 9/23/16.
ONE SSOK CASH PRIZE GUARANTEED TO THE FIRST XCLUB MEMBER TO COLLECT ALL 20 CARDS. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THESE PROMOTIONS AT ANY TIME. MUST BE PRESENT TO WIN. VISIT XCLUB FOR ADDITIONAL DETAILS, RULES AND REGULATIONS. GAMBI ING PROBLEM? CALL 1, 800 GAMBELR

| ALL-STAKES PICK 4<br>Races 6 - 9 | RACE 6 · Grade II<br>GREENWOOD CUP<br>RACE 7 · Grade II<br>SMARTY JONES STAKES | RACE 8 · Grade III<br>TURF MONSTER | RACE 9 · Listed<br>TURF AMAZON STAKES | X LOQ                            | racing | Visit PARXRACING.COM for full schedule!<br>GAMBLING PROBLEM? CALL 1.800.GAMBLER |  |
|----------------------------------|--|------------------------------------|---------------------------------------|----------------------------------|--------|---|--|
|                                  |  | SMARTY JONES DAV                   | SEPTEMBER 5, 2016                     | FEATURING \$1 MILLION IN PURSES! |        |   |  |



# OCTOBER 1 – 25 EXPANDED PURSES • BIGGER FIELDS • DAILY PICK 4'S

# PICK 4 • Saturday, October 1 • Race 5 – Race 8



Visit **PARXRACING.COM** for full schedule! GAMBLING PROBLEM? CALL 1.800.GAMBLER

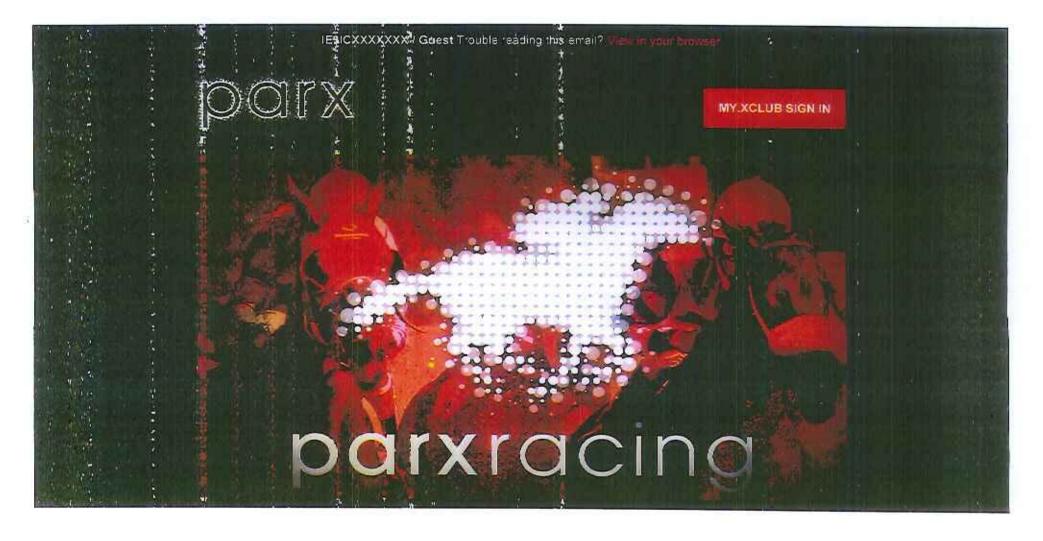
|   | ALL-STAKES PICK 4   |
|---|---|
|   | PA DERBY CHAMPION STAKES<br>"FROSTED"   |
|   | RACE 9 · Grade III<br>GALLANT BOB STAKES  |
| SEPTEMBER 24, 2016                                      | RACE 10 - Grade I<br>COTILLION STAKES   |
| TWO MILLION DOLLAR RACES<br>OVER \$3 MILLION IN PURSES! | RACE 11 • Grade II<br>PENNSYLVANIA DERBY  |
|   | NO<br>SIDO  |
|   | <sup>u</sup> racing   |
|   | Visit PARXRACING.COM for full schedule!<br>GAMBLING PROBLEM? CALL 1.800.GAMBLER |

 From:
 Parx Casino <mp:parx@info.parxcasino.com>

 Sent:
 Friday, May 06, 2016 4:01 PM

 To:
 Joe Wilson

 Subject:
 And They're Off ...





# KENTUCKY DERBY • THIS SATURDAY, MAY 7 PREAKNESS STAKES • SATURDAY, MAY 21

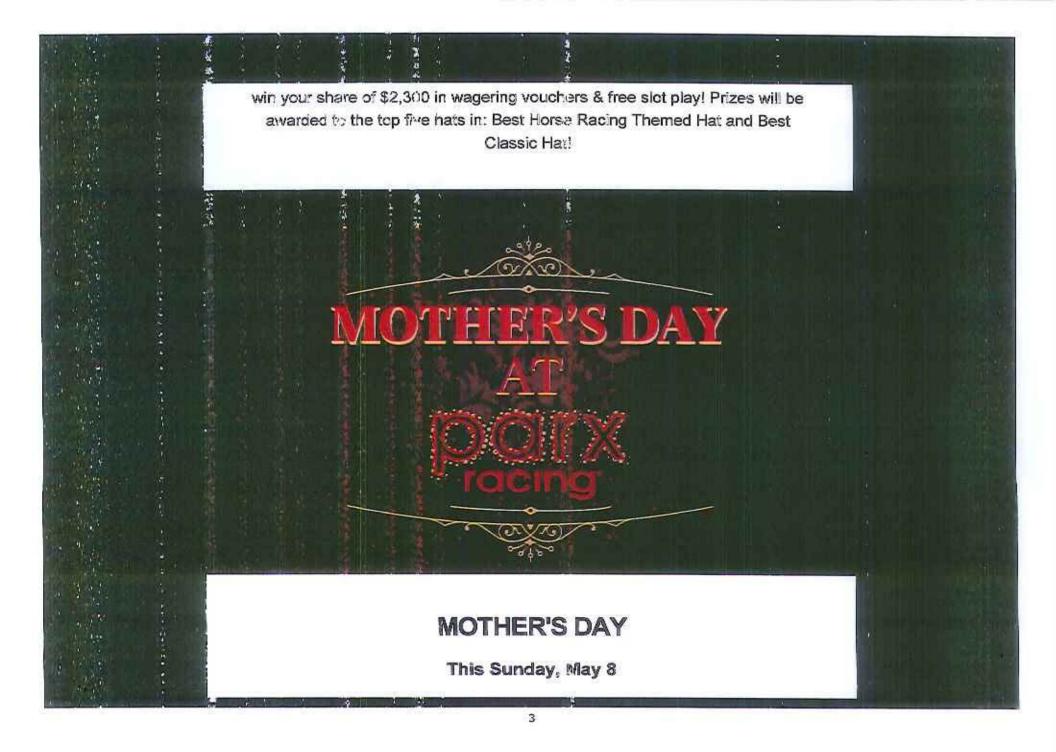
#### Gates open at 10am • 1st Parx post: 12:55pm

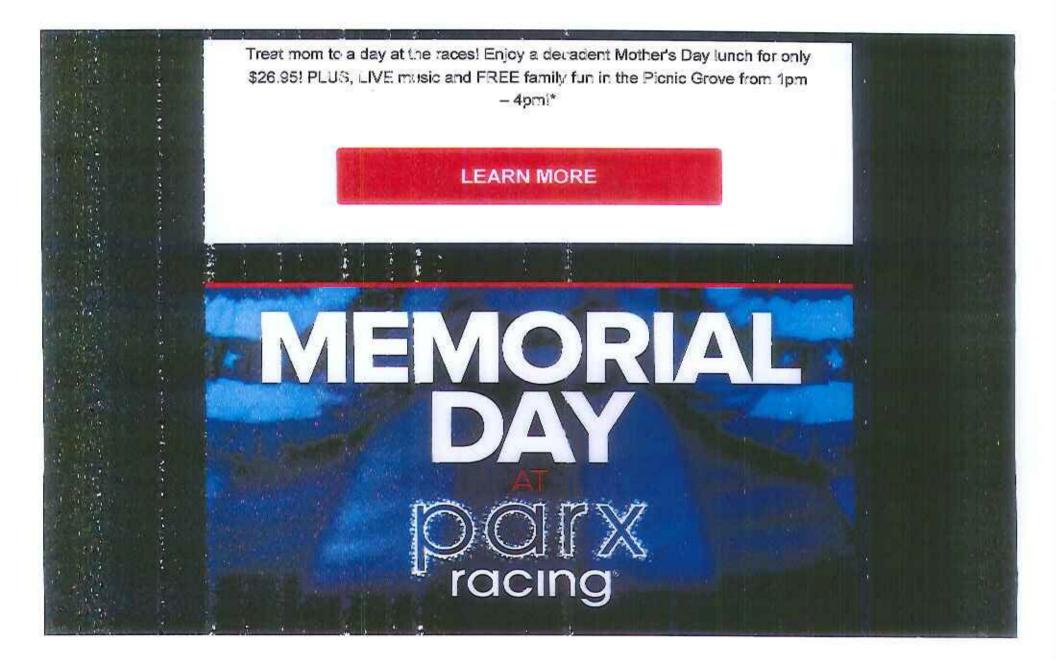
Guest, mark your calendar and join us for these upcoming events at Parx Racing®! Get ready to place your bets and catch all of the excitement of the big races steps away from Parx Casino®. Enjoy FREE family fun in the Picnic Grove, food & drink specials, souvenir merchandise, LIVE racing and more! Wagering stations will be available at Parx Pacing® and near Jax Bar at Parx Casino® for your convenience.

LEARN MORE

# KENTUCKY DERBY HAT CONTEST

This Saturday, May 7







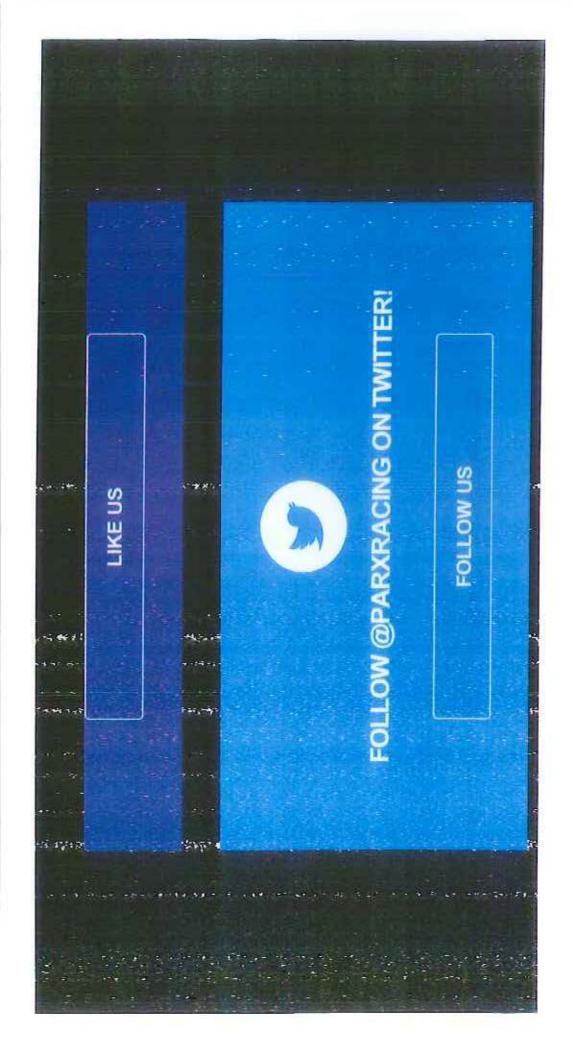
## MEMORIAL DAY

Monday, May 30

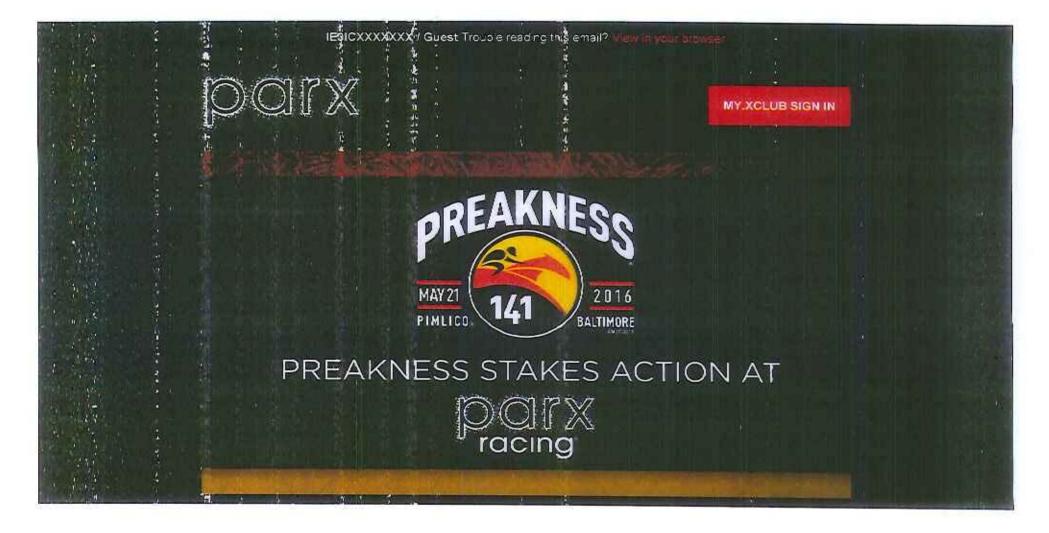
Celebrate Memorial Day tracksidel Offering LIVE thoroughbred racing, LIVE music and FREE family fun in the Picnic Grove from 1pm – 4pm! PLUS, the first 1,000 customers receive a complimentary coozie!

LEARN MORE

# "LIKE" PARX RACING ON FACEBOOK!



From:Parx Casino <my.parx@info.parxcasino.com>Sent:Wednesday, May 18, 2016 1.54 PMTo:Joe WilsonSubject:Preakness Stakes at Parx!





# PREAKNESS STAKES AT PARX RACING®

84

This Saturday, May 21 Gates open at 10am 1st Parx post: 12:55pm

Guest, enjoy FREE family fun in the Picnic Grove, food & drink specials, souvenir merchandise, LIVE racing and more! Wagering stations will be available at Parx Racing® and near Jax Bar at Parx Casino® for your convenience.

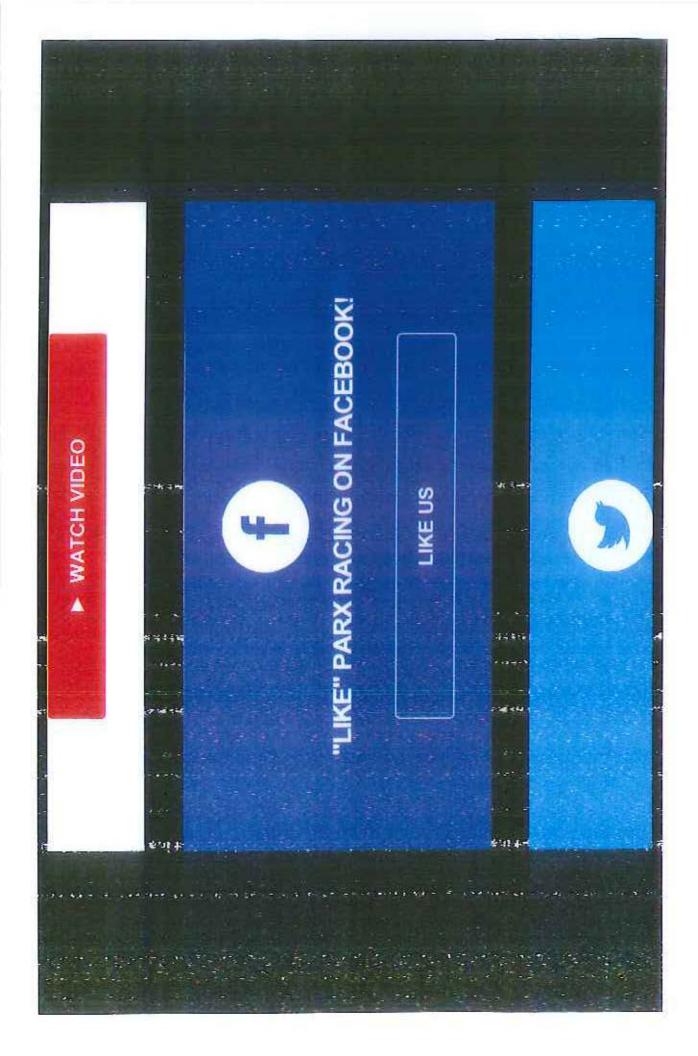


# MEMORIAL DAY AT DOMX racing

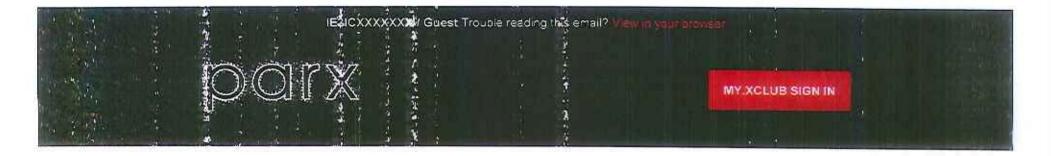
# MEMORIAL DAY

Monday, May 30

Celebrate Memorial Day trackside! Offering LIVE thoroughbred racing, LIVE music and FREE family fun in the Picnic Grove from 1pm – 4pm! PLUS, the first 1,000 sustomers receive a complimentary coozie!



From:Parx Casino <my.parx@info.parxcasino.com>Sent:Thursday, May 26, 2016 1:5.1 PMTo:Joe WilsonSubject:Look No Further for your Memorial Day Plans!

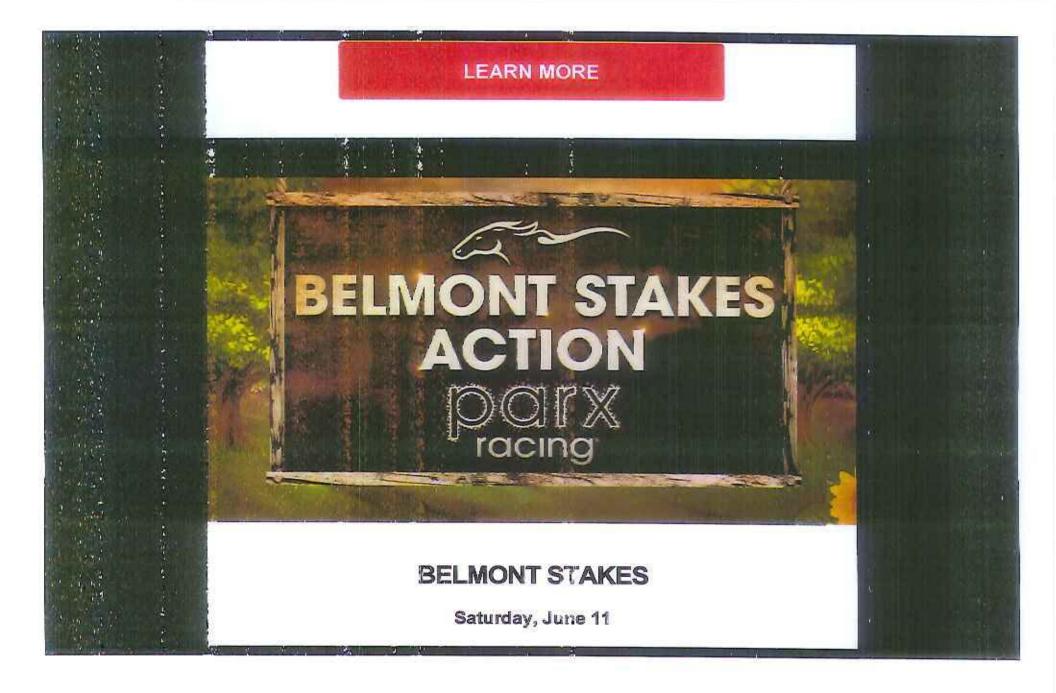


# **AT**

### MEMORIAL DAY

This Monday, May 30

Guest, celebrate Memoria! Day trackside! Offering LIVE thoroughbred racing, LIVE music and FREE family fun in the Picric Grove from 1pm – 4pm! PLUS, the first 1,000 customers receive a complimentary coczie!



Enjoy FREE family fun in the Pionic Grove from noon – 5pm, food & drink specials and watch the big race LIVE on our giant in-field screeni PLUS, master handicapper, "Hudg," will be available anytime from 1pm – 6pm to offer his free picks and hand/capping tips!



# FATHER'S DAY AT DOMX racing



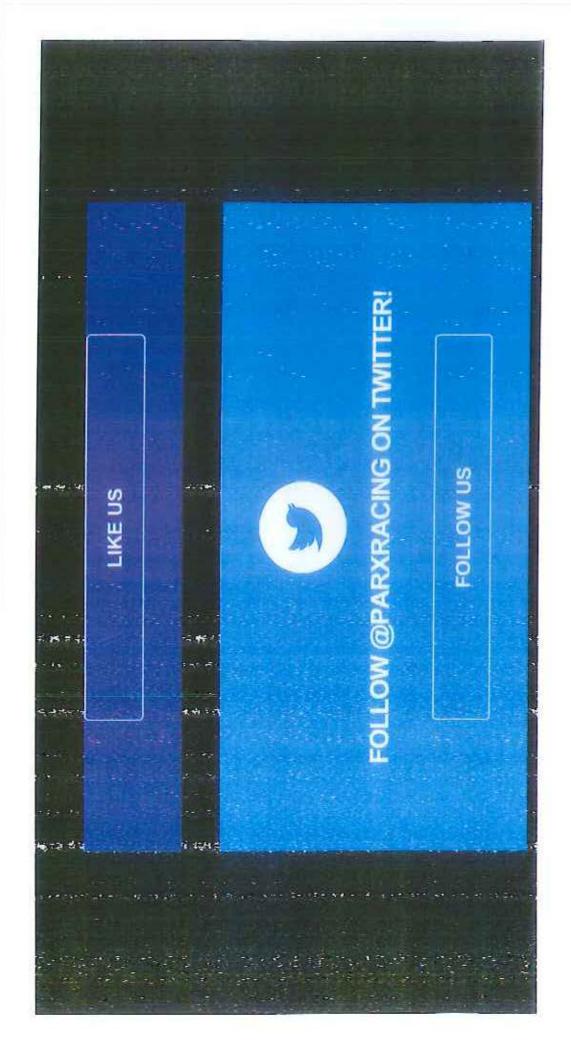
# FATHER'S DAY

#### Sunday, June 19

Treat dad to a day at the races! Enjoy LIVE music, FREE family fun in the Picnic Grove from 1pr. – 4pm and LIVE thoroughbred racing! PLUS, all dads receive a complimentary Parx Racing® program and 50 instant Tote Winners of cash & prizes will be selected throughout the day!

LEARN MORE

# "LIKE" PARX RACING ON FACEBOOK!



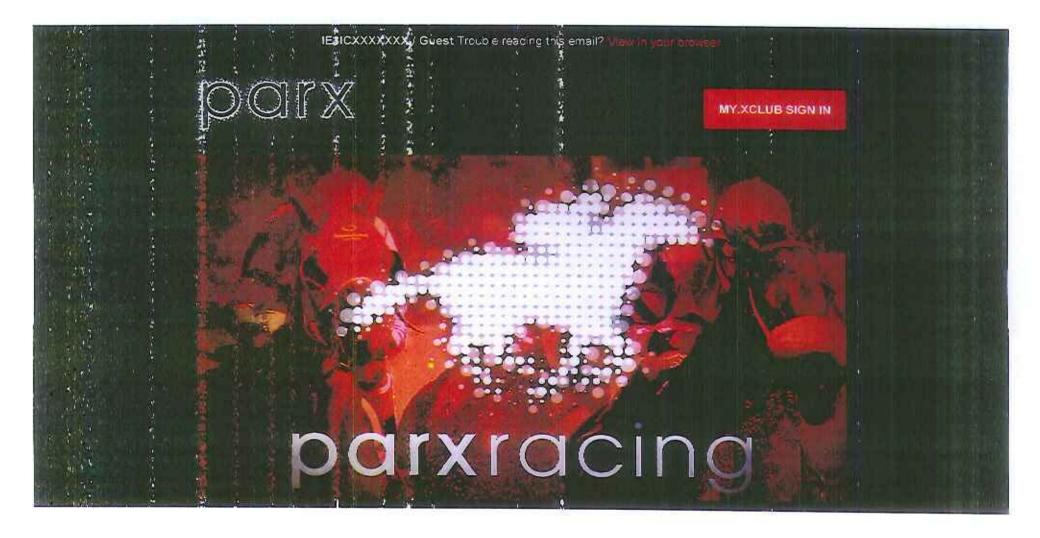
ø

From: Sent: To: Subject: Parx Casino <my.parx@info.parxcasino.com> Friday, July 01, 2016 5:01 PH Joe Wilson July 4th at Parx Racing@!





From:Parx Casino <mv.parx@info parxcasino.com>Sent:Wednesday, August 31, 2015 7:00 PMTo:Joe WilsonSubject:Upcoming Events at Parx Rading®!



# THIS MONTH AT PARX RACING®

Guest, mark your calendar and join us this September!

Er 's

# SMARTY JONES DAY AT PARX RACING®

AT PARX RACING"!

